

BUSINESS LINES

Nayef Alathel
Chief of Listing
Listing Division



The Listing Division's main role is to attract new listings in different securities and manage the entire listing process across all platforms (Equity, Debt, ETFs, CEF's, and REITs), increasing IPO awareness among family businesses and private companies, and deepening the Capital Market through various tools. Also, our responsibilities include promoting new products and services to different stakeholders such as current and potential issuers, authorized persons, and all other market participants.

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Bandar Al Blehed
Clients Relations Development Head,
Clients Relations Development



The Clients Relations Development department's main role is to attract, retain and grow international and domestic institutional investors interest in the Saudi Capital Market, and manage existing relationships, and build new ones and ensure achieving high client's satisfaction. The role entails the development and management of outreach opportunities and provide support to institutional investors, fund managers and index providers.

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Noelle Al Jaweini
Chief of Cash Markets
Cash Markets Division



The Markets Development department's role is the development of the Saudi Exchange cash markets' products and services in line with international best practices, in an effort to improve market efficiency, liquidity and effectiveness that will position the Saudi Exchange to compete on a global scale. The role entails onboarding new members and introducing new listed products, services, and enhancements catering to investor needs and promoting market growth.

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Mansour Altais
Account Management & Sales
Manager Business Development
Division – Muqassa



The main role of Business Development Division is to provide innovative products, services and platforms to the market stakeholders, by creating business value and optimizing opportunities that aim to expand markets growth and investors trust. We also build and manage client relationships, on-board new clients, and manage market awareness activities.

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Nayef Amin

Derivatives Development Head,
Derivatives Development



The Derivatives Development department's main role is to develop the nascent derivatives market in line with international best practices in an effort to drive innovation and growth that will enable the Saudi Exchange to compete in the derivatives space on a global scale. The role entails managing, leading, and continuously engaging with existing derivatives exchange members, onboard new members, and introduce new functionalities and market enhancements.

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Suliman AlRasheed

Market Information Clients Relations
Manager, Market Information Clients
Relations



The Market Information Clients Relations unit's role is to maintain the relationship of exchange members and data providers within the domain of Market Information and Indices. The role undertakes the responsibility of authorizing the use of the Saudi Exchange data, and the creation of indices & financial information products to international and local brokers, data vendors, index providers, financial institutions and asset managers. The role also entails overseeing the dissemination of the trading cycle and ensure transparency of listed instruments in the Saudi Exchange.

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Mohannad AL Onaizan

Client Relations Head,
Acting Custody and Funds Head



The Client Relations department's main role is to establish a bridge between the depository and with each of its issuers and members through continuous communication on relevant market developments, listen to their feedback and address them accordingly. Additionally, the department is responsible for onboarding new custody members to the Saudi Capital Market.

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