

STRENGTH IN STEEL



Established in 1991, Arabian Pipes Company (APC) operates two factories in Riyadh and Jubail, where it produces high-quality welded steel pipes for clients, many of whom operate in the Gulf and North Africa regions (mainly SA Aramco). To date, it has delivered more than two million tons of steel pipes for several prestigious projects and clients.

Arabian Pipes Company (APC)

www.arabian-pipes.com

Year company founded: 1991

Number of employees: 340

Market capitalization: SAR 717.6 million

One of the main objectives of Vision 2030 is the localization of goods and services for oil and gas industries, and APC is proving to be a pioneer on this front, given that it was the first pipe manufacturer to be awarded the IKTVA award for being the “Highest in Localized Goods and Services” in 2016 by Saudi Aramco, the largest Oil producer in the world and APC’s biggest customer. APC’s focus on jobs for Saudis also aligns the company with another key national objective.

APC has been an exporter to the Middle East and North Africa region since its establishment, and it has worked closely with The Saudi Export Development Authority to foster global relations on this front. The company has benefited from its Saudi Exchange listing, which has marked it as a significant player in Saudi industry and ensured the complete transparency of the business – financial and other information can easily be found on the Saudi Exchange website.

Under the direction of the company’s board of directors and the executive management, the company has forged a unique identity in a high competitive market. - High shipping costs and the huge variation in international market prices for steel are just some of the challenges that APC has contended with.

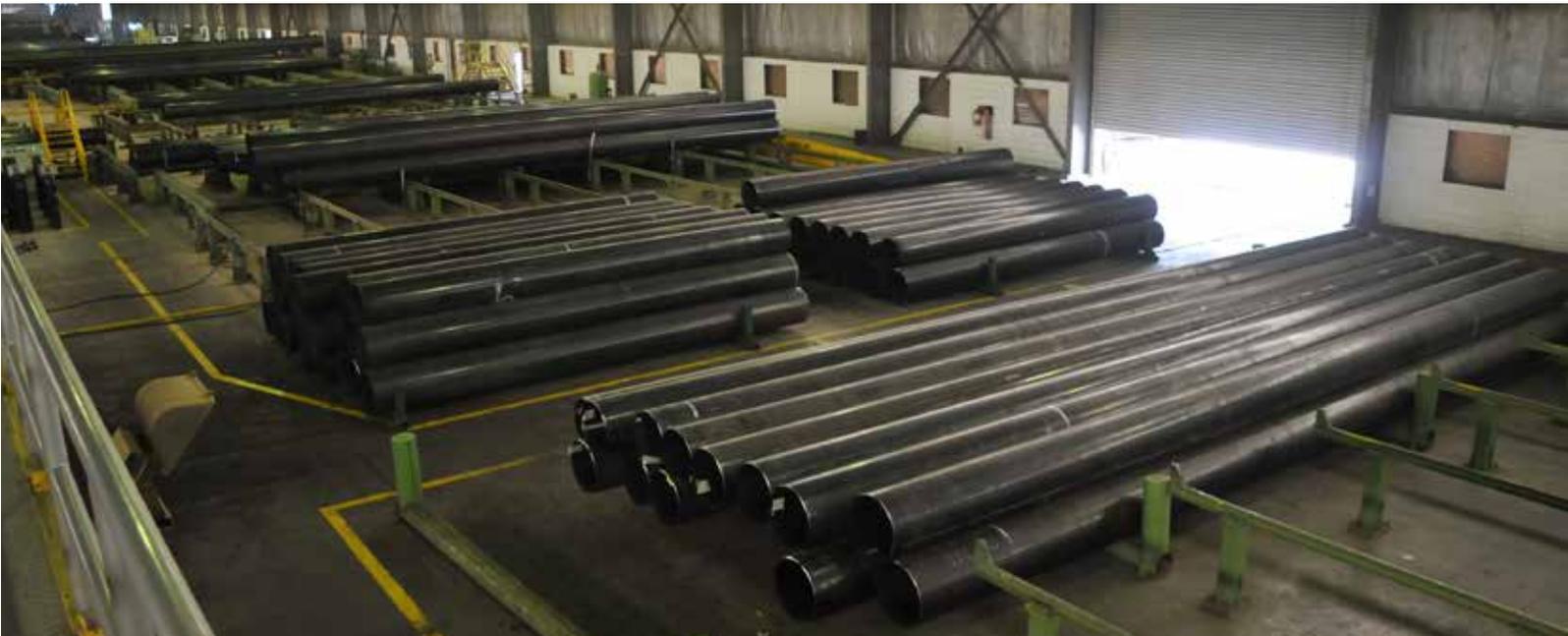
However, projects in Saudi Arabia (specifically Aramco), rebuilding and rehabilitation in neighboring countries offer strong future opportunities, while APC actively strives to implement new innovations, working with a number of renowned technology providers to adopt new technologies that take the company forward.

Arabian Pipes Company (APC), a Saudi Joint-Stock Company, was established by the leading business group in the Kingdom of Saudi Arabia and aims to be the leading industrial center in the region specializing in the supply of a wide range of bare and coated steel pipes suitable for application in sectors including oil and gas, chemical and petrochemical, constructions, and agriculture.

APC applies the highest quality standards and strives to localize the latest piping solutions technologies through its most valuable asset: Human Resources. The company is working to be the pioneer in the MENA (Middle East-North Africa) region in providing quality piping solutions and to partner with its valued clients to meet their needs.

APC has maintained its certification in compliance with ISO 9001 since June 1996 and currently has the latest ISO 9001 certification, ISO 9001:2015. In addition, APC has maintained the right to use the

APC has produced more than two million tons of steel pipes since 1991



2.5 million

Tons of high quality steel pipes delivered to projects and clients throughout the MENA region

official American Petroleum Institute (API) monogram on manufactured products under the conditions in the official publication API entitled API 5L and API 5CT in accordance with the provisions of its License Agreement since June 1996.

APC's commitment to "total quality management" is evident from the number of approvals from leading Oil and Gas companies, such as Saudi Aramco, Shell Global Solutions International, Kuwait Oil Company (KOC), Kuwait National Petroleum Company (KNPC), Petroleum Development Oman (PDO), and ADNOC. In 2018, APC has signed long-term agreements with Saudi Aramco for supplying pipes through its facilities.

APC provides training courses inside and outside of Saudi Arabia on a regular basis to improve the

efficiency of its employees. Also, APC provides scholarships to Saudi students.

With the ability to supply a wide range of high quality Longitudinal Submerged Arc-Welding (LSAW) and Electric-Resistance Welding (ERW), APC has put their marks and imprints in GCC and MENA region. APC has exceeded two and half million tons of deliveries of high quality steel pipes to different prestigious projects and clients throughout the MENA region.

With a history of solid results, and with a strategy aligned with the Kingdom's Vision 2030, APC is confident in its ability to deliver further growth and increased productivity, as well as continuing to deliver positive long-term shareholder returns.