

## INNOVATIVE INVESTMENT PRODUCTS

A key player in the Saudi asset management and investment, Alkhabeer Capital manages more than SAR five billion in real estate and private equity asset classes, consistently achieving AUM growth year-over-year since it was founded in 2004. The firm is focused on developing innovative funds and products for qualified high-net-worth investors, family offices and institutions across the GCC.

Alkhabeer Capital's investment process, which is led by a team of sector experts and overseen by CEO Ahmed Saud Ghouth, is centered on sourcing high-quality income-generating assets in GCC markets so that clients can earn stable returns.

Since 2016, Mr. Ghouth has successfully stewarded Alkhabeer Capital through the maturity and evolution of its business strategy, generating sustainable returns to shareholders and clients.

He has been the driving force behind some of Alkhabeer Capital's notable achievements and key milestones.

Over the last year the firm has achieved a number of firsts, significantly adding to its track record of value creation. In March 2019, the Alkhabeer REIT Fund listed on the Saudi Exchange, becoming Alkhabeer's first real estate investment traded fund.

### Alkhabeer REIT Fund

[www.alkhabeer.com](http://www.alkhabeer.com)

Year company founded: 2008

Number of employees: 84

Fund size: SAR 966.8 million

This marked the official culmination of its IPO, which launched to resounding success in December 2018, with a total subscription of 104 percent. In addition to that, Alkhabeer REIT has won "Best Islamic REIT 2020" award as part of the 10th edition of the prestigious Global Islamic Finance Awards. Also, FTSE Russell has announced in September 2020 the inclusion of Alkhabeer REIT in FTSE EPRA Nareit, a global real estate investment index including over \$ 340 billion in assets.

Alkhabeer Capital is constantly exploring innovations in structuring products that serve our clients' needs, and with this out-of-the-box approach, the firm manages exposure for its clients and builds a diversified investment portfolio for their benefit. The firm is also focused on studying the convergence of technological innovations with the sharia-compliant sector in order to develop an understanding of how to unlock more value for clients.

*Women's participation in Alkhabeer Capital's workforce rose to 33% in 2020*



"Best Private Equity Firm" in the region, and "Best Investment Management Firm" in Saudi Arabia at MEA Finance Awards 2020



Number One Best Workplaces for Women within the financial sector in the GCC by Great Place to Work®



"Best Islamic REIT 2020" award of the 10th edition of the prestigious Global Islamic Finance Awards



First Place as 2020 Best Workplace for Saudi Nationals within the private sector in Saudi Arabia by Great Place to Work® Middle East



Great Place to Work® - Among Best Workplaces in Saudi Arabia



Banker Middle East – Best Private Equity Firm in Saudi Arabia



Islamic Business and Finance Best Asset Manager in Saudi Arabia



Ranked 6th under the Best Small and Medium Workplaces in Asia and the Only Saudi Company in the List



Best GCC Equity Fund for Alkhabeer GCC Equity Fund



Best Islamic Fund Banker Middle East for Alkhabeer Liquidity Fund – Haseen



GCC Equity Fund of the Year for Alkhabeer GCC Equity Fund



The Best Asset Management Company in the Arab Gulf



Best Employers in the Middle East The only company in Saudi Arabia that won this prize from Aon Hewitt

Guided by a strong sense of purpose, Alkhabeer Capital is supporting the Kingdom's journey toward Vision 2030 across many streams, including the Financial Sector Development Program, the Human Capital Development Program, the Quality of Life Program, and the National Character Enrichment Program, in addition to others.

One of Alkhabeer Capital's main areas of investment, the real estate sector, plays multiple roles across Vision 2030's programs.

Another area is the education sector, in which the firm recently acquired three new assets in Riyadh in retail and education sectors, to further deliver value through improved standards of education and services for students, while also providing steady returns for investors.

The firm has also pursued investments in sectors like healthcare, an important component to quality of life.

Through the Waqf Fund, in partnership with Majid Society, Alkhabeer Capital aims to proactively contribute to the Kingdom's development by empowering communities, entrepreneurs, and youth.

Alkhabeer Capital takes pride in its professional culture and the people it attracts and retains. It is committed to the development of its talent through mentoring and training programs, and the firm organizes workshops via a dedicated People Management Committee and a People Review Program.

In 2020, women's participation in Alkhabeer's workforce grew to 33% as a result of continued efforts to promote diversity in the workplace.

Demonstrating Alkhabeer Capital's position as a strong work environment, the firm has topped the list of 2020 Best Workplaces for Saudi Nationals within the private sector in Saudi Arabia by Great Place to Work® Middle East, and was ranked first place among 2020 Best Workplaces for Women within the financial sector in the GCC by the Great Place to Work® Institute, in a addition to getting recognized as second best workplace within the financial sector in the Middle East.

### Alkhabeer Capital corporate overview

Alkhabeer Capital is a prominent asset management company specializing in investments and financial services, providing innovative world-class products and services to institutions, family, offices, and qualified high-net-worth investors.

The company's Shari'a-compliant business activities are distinguished by the highest standards of ethical and professional conduct, executional vigor, and a profound understanding of clients' investment needs and risk profiles.

Alkhabeer's asset management services focus primarily on providing investment opportunities through a wide range of real estate, private equity and private and public placement funds.

Real estate activities are focused on religious tourism and hospitality-based opportunities within Makkah, and the company takes an opportunistic approach toward acquiring income-generating real estate assets in key cities across Saudi Arabia.

Private equity investments target sectors such as education and healthcare, as well as manufacturing businesses that have strong exporting activities. In addition, the company takes a selective approach to the retail, food and beverage sectors.

Alkhabeer's dedicated investment managers cover Saudi Arabia and the GCC markets across the equity and fixed income industries. Also, its investment services are offered through Discretionary Portfolio Management agreements where a client can determine his or her market risk and return appetite.

Furthermore, Alkhabeer's track record in the Saudi market capitalizes on investment opportunities, which are created by economic and regulatory developments in line with Vision 2030. Investments are diversified geographically to cover all GCC member states, as well as some mature global markets, including the United States and the United Kingdom.

In addition to that, Alkhabeer's expertise in private equity, asset management and human capital development continues to be recognized by a diverse array of key industry stakeholders.

Accordingly, Alkhabeer has also been recognized as the company of choice for finding Shari'a-compliant products and solutions, due to its insightful approach to sourcing and investing in attractive investment opportunities for clients. It has also developed distinctive values to strengthen such partnerships, and endeavors to invest its capital to its value proposition to shareholders and clients. This is supported by a high-caliber team of professionals with diverse expertise and extensive experience.

Headquartered in Jeddah, and with a branch in Riyadh, Kingdom of Saudi Arabia, Alkhabeer Capital is regulated by the Capital Market Authority (CMA).

## Awards

Alkhabeer Capital's expertise in private equity, asset management, and human capital development continues to be recognized by a variety of key industry stakeholders. The recognition emphasizes the status of the company as a prominent player in the Kingdom's market and reflects the hard work and innovative spirit its people possess.

الخبير المالية  
Alkhabeer Capital



## Alkhabeer Capital

The asset management company specializing in alternative investments, provides innovative world-class investment products and solutions to institutions, family offices, and individuals.

#### FOR FURTHER INFORMATION

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